

Shane Patrick Associates Inc.

812 Hamilton St., Suite 401, Allentown, PA 18101 / www.shanepatrickconstruction.com

Shane Patrick Combines Attention to Detail With Top Talent to Make Its Mark in Construction Industry

Spend some time with Derrick Davis and it's easy to understand why Shane Patrick Associates, Inc. has fast become a player in the tri-state commercial development market. As Vice President of Operations and partner, Davis brings an enthusiasm and an almost obsessive attention to detail that has made this young company one of the most successful and competitive in the region.

With a focus on urban redevelopment and a client base from Philadelphia and Princeton, N.J. up across the Lehigh Valley to Wilkes-Barre/Scranton, Shane Patrick has made a mark with an innovative and award-winning approach to its work.

Some of the most noteworthy and recognizable of its projects include the ongoing restoration of the Schoen's Building in downtown Allentown; construction of the Allentown Classic Motor Car Lodge on the former Union Boulevard Drive-In site on the east side of the city, PPL Inc.'s PL-7 Trading Floor renovations, 190 Brodhead Road, and five separate projects at Princeton South Corporate Center working with Rubenstein Partners of Philadelphia.

Known for its collaborative design-build efforts, Shane Patrick's partnership with R+D Architects of Easton proved invaluable for Davis and his team on the Brodhead Road project and another much closer to home—the award-winning renovations on the fourth and fifth floors of the Allentown Brew Works building—honored in 2013 with the Excellence in Architecture Award presented by the Eastern Pennsylvania Chapter of the American Institute of Architects—where the company is now based.

Shane Patrick will transfer its headquarters to the Schoen's Building when that project is completed to keep up with the need for more space for its expanding staff.

"We are really embracing the urban expansion. As city residents, we are excited with the urban renaissance now going on in Allentown," Davis said.

Founded in 2003 as a service resource for the industry, Shane Patrick has evolved over the past five years and now offers design/build, construction management, general

contracting and corporate properties/facilities management services. In fact, as the economy continues to recover and the construction market continues to resuscitate, Shane Patrick has become an invaluable resource for property leasing and management companies once again engaging in redevelopment and tenant fit-out projects.

"With the economy sparking there are a number of negotiations going on and we have become a resource partner for these firms, helping them substantially with budget preparation, tenant renovations and property fit-outs," Davis said. "We continue to grow by attracting like-minded associates—those who have the same work ethic and quality ethic that we have, and we are attracting some of the most sought-after talent in the region."

As the company and the economy continue to expand, Davis says the biggest challenge facing Shane Patrick is retaining that level of quality. Focusing almost exclusively on the private-sector market is one way to preserve it, he adds.

"Really, it's all about maintaining our reputation for high-quality work and attracting the right, educated and experienced people," Davis said. "We actually embrace that challenge." ■



**SHANE PATRICK
ASSOCIATES INC.**
GENERAL CONTRACTORS • CONSTRUCTION MANAGERS



Above: Staff members of Shane Patrick Associates

Top: Shane Patrick's office

Left: Stegmaier Bottling Co.